

EXPORT AND CUSTOMS PROCEDURES MANAGEMENT

A myriad of import/export regulations face the company involved in international trade, including difficulties with export documentation, delays on shipment or getting paid, not to mention penalties for non-compliance.



Major changes are taking place concerning Export and Import Control legislation & reporting Systems (ECS/ICS). The Revenue Import Control System is now in Law and in force from 1st January 2011.

Authorised Economic Operator requirements are also becoming more prevalent, covering all parts of the EU supply chain, where lack of approval is very likely to encounter delays by Customs.

The update to Incoterms 2010 is in force from 1st January 2011, with significant changes and interpretation of these rules.

OBJECTIVES: This three day course provides the Exporting or Logistics company with a valuable update to International Trade Procedures, Documentation, VIES / INTRASTAT and Customs regulations.

COURSE BENEFIT ASSURANCE

A detailed review of your customs and trade issues will take place with a pre-course questionnaire review followed by ongoing technical customs support for the month following the course.

TARGET AUDIENCE: This course is a must for those management and supervisory personnel expanding their markets worldwide and for those planning to trade with new international markets.

COURSE ACCREDITATION: This course has been validated and endorsed by the Institute of Leadership and Management (ILM, with over 2000 approved centres worldwide).

Accredited / recognised by



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COURSE OUTLINE

Day 1

- **International Trade Risk Assessment**
- **Negotiating Export Contracts**
 - Fulfilling Customer needs
 - Assessing International Market requirements
 - INCOTERMS 2010
- **Commercial Documents**
 - Export Quotation
 - Pro-Forma Invoice
 - Commercial Invoice
- **Modes of Distribution**
 - Air, Sea, Road & Rail
- **Shipping Case Study**
 - Celtic computers
 - Planning and Organising
 - Financial costings
 - Case Discussion
- **Customers and Transport Partners**
 - Shipping Instructions
 - Documents – Air, Sea & Road
 - Third Party Requirements
- **Insurance**
 - Marine Cargo Insurance
- **Export Customs Documentation**
 - Understanding the Tariff book
 - Preferential & Non-pref Origin

Day 2

- **Customs Framework**
 - The European Community
 - Regulatory Issues
 - Dealing with change

- **Customs Classification**
 - The Classification process
 - Importance of Proper Classification
 - Guide to Classification
 - Tariff book – columns explained
 - Binding Tariffs – BTI
- **Rules of Origin**
 - Preferential & Non-preferential Origin Rules
 - Certificates of Origin
 - GSP Form A, EUR1 & ATR Forms
 - Preferential Trade Agreements
- **Value Added Tax (VAT)**
 - VAT 2010
- **VIES**
 - Detail information
 - Thresholds
 - Triangulation
 - VIES Return Analysis
- **INTRASTAT**
 - Thresholds
 - Intrastat Inclusions / Exclusions
 - Completing INTRASTAT
 - Declarations Return
- **Customs Valuation**
 - Valuation Procedures
 - General Value Declarations
 - Simplified Procedures
- **Customs Audit**
 - Rights And Obligations
 - Appeal Procedures
- **Preferential Origin**
- **Customs Economic Procedures**
 - Customs Warehouses
 - Types of Customs Warehouses
 - Inward / Outward Processing
 - Processing under Customs Control
 - Vendor Managed Inventory
 - Procedure Codes
- **SAD and AEP**
 - AEP II (Automated Entry Procedure)
 - Procedure codes explained
 - AAD (Administrative Accompanying Document)
 - Excise Entries, Post Entries
- **Non-Tariff Barriers**
- **Customs Documentation**
 - Single Administrative Document
 - Transit Forms
 - Commercial & Customs Documentation
 - Ata Carnets
 - Completing the S.A.D.
- **Import & Export Controls**
 - Dual Use Items
 - Economic Operator Registration and Identification (EORI)
 - Export Control System (ECS)
 - Import Control System (ICS)
 - Dual Use Items & Licensing

Authorised Economic Operator AEO Benefits & Responsibilities

- **Questions and Review**



Program Director: Austin Rutledge

*Training Fees are net of 30% special early booking discount on current dates.
 – (additional 20% discount for second attendee)*

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VENUE: Lwr Ground Floor 11 Merrion Square, Dublin 2 (beside the American College)

COURSE DATES:(see web schedule) **2011.**

9:00 am – 5:00 pm (including course manual, lunch & refreshments)

COURSE FEES: €.....(see brochure)

Additional ILM Assessment & Certificate Fees are optional.

Above Training Fees are net of 30% early booking discount on above dates.

Course certificate will be awarded upon completion.



Total number of place(s) :		Total to be invoiced: €	
Company Name:			
Company Address:			
Telephone:		Fax:	
1 st Applicant	Name:		
	E-Mail:		
	Job Title:		
2 nd Applicant	Name:		
	E-Mail:		
	Job Title:		

* Course fee payable no later than 15 days in advance. Late cancellations within 7 days are subject to 50% administration fees.

Contact us for more information: training@export-edge.com or (+353) 1 676 6894.

Return this booking form by Fax (01 507 8581)



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