



EXPORT EDGE TRAINING

Business Law

Certificate Course – (FETAC / IICM AWARDS)

Export Edge Training has been at the leading edge in Business & Finance Education and Corporate Courses in Ireland over the last 14 years.

This Professional Development Course in Business Law is designed to enable learners to operate effectively in the import / export sectors and to understand the key issues affecting this industry.

Learning outcomes

- To gain a basic understanding of the Irish legal system
- To gain an understanding of the impact of legislation on the business environment
- To understand principles of the law
- To be familiar with the legal language, procedures and relevant documents
- To appreciate the importance of respecting confidentiality in all business communications and transactions.

Course Modules

Irish Legal System and the Business Environment.

- The Courts, Court officers and Sources of Law
- Jurisdiction of the Courts
- Enforcement procedures for civil debt
- Jurisdiction of Courts and Enforcement of Judges (European Communities) Act 1988
- Essential Ingredients for the Formation of a Contract, Terms of a contract
- Discharge of a Contract
- Remedies for breach of contract.

Principles of law

- Sale of Goods Act 1893 and Supply of Services Act 1980
- Delivery and Payment of goods
- Buyer's and Seller's remedies.
- Consumer Credit Act 1995: Hirer/Finance company (trader)'s obligation and rights;
- Lessor/Lessee's obligations and rights.
- Negotiable Instruments
- Credit and Security: Mortgages

FETAC & IICM Accreditation

Support is given on completion of assignments, to be submitted during term, plus end of term exam. FETAC Component Certificate can be combined with other modules leading to Major and Higher Level Awards in the National Framework of Irish and EU Qualifications.

This Course is validated by FETAC and the Irish Institute of Credit Management.



<http://www.export-edge.com>

<http://www.dcpprofessional.com/content/aboutus.asp>

Austin Rutledge

CEO / Educational Director.

Export Edge Training

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Business Law Syllabus

Irish Legal System

- Sources of Irish Law
- Irish Court and Court Offices
- Irish Judicial System
- Enforcement of Judgement

Business Environment

- Different types of Business Organisations
- Main aspects of European Law on Small and Medium Enterprises
- Understanding the legal terms in the Business Environment
- Procedures for maintaining confidentiality in business communications and transactions

Contract Law

- Nature of Contract
- Essential features of a contract
- Terms of contract
- Discharge and Breach of Contract
- Introduction to the principles of law relevant to a range of business practices

Commercial Law

- Outline the main provisions of the Sale of Goods Act 1893 and Sale of Goods and Supply of Services, Act 1980
- Outline the terms implied into a contract under the legislation
- Explain the terms:
 - Guarantee
 - Warranty
 - Proof of purchase
 - Contract for sale
- Outline the essential requirements for a
 - Hire purchase agreement
 - Leasing agreement

Negotiable Instruments

- List the essential characteristics of a negotiable instrument
- Different types of negotiable instruments
 - Cheques
 - Bills of exchange
 - Promissory notes

Consumer Credit

- Define the terms:
 - Credit
 - Hire purchase
 - Leasing
 - Mortgage
- Outline the main provisions of the Consumer Credit Act, 1995
- Outline the essential requirements for a hire purchase agreement

Two Assignments to be completed, plus end of term 2 hour exam.

Export Edge Training is recognised/accredited by

- Irish Training Authority (FAS Ref: 900692).
- Irish Department of Education : FETAC
- Irish Department of Education. (Int'l Reg: NEL/104)
- Irish Exporters & Institute of International Trade.
- Irish Institute of Credit Management.
- Institute of Leadership and Management (ILM, UK)
- International Chamber of Commerce (ICC Paris)
- Int'l Association of Trade Training Orgs (IATTO)

Business Law

Certificate Course – (FETAC AWARD)

Call us on 01 6776894 for details.

Course place on Wednesday nights from end of February to June exams. Special discount for early enrolment and exemptions against IICM Cert course.

Course VENUE: Lwr Ground Floor 11 Merrion Square, Dublin 2.

Additional 20% discount is provided for each subsequent attendee booking together.

Enrolment Application		Tuition Fee: €
Name:		
E-Mail:	Tel / Mobile No	
Employed by :		
Job Title:		
Address:		
Academic background:		
Professional experience:		
	<p>I wish to enrol for this course. I accept that the training company or it's personnel cannot be held responsible for any professional negligence, personal injuries, damage or loss of personal belongings etc, resulting from my attendance. Course lectures may only be recorded by the College management and all tuition materials remain the sole copyright and property of the College. Course times may vary.</p> <p>See http://www.export-edge.com/pdf/Terms & conditions.pdf</p>	
	Signature:	Date of Birth:

* Course fee payable in advance. Late cancellations (14 Days before commencement) – 80% refund. No refund thereafter.

Return signed enrolment form to: training@export-edge.com, or Fax (01 507 8581)

